

## JEFFERSON COUNTY DAIRY BOARD OF TRADE.

*Sale day on Wednesday of each week.*

This Board of Trade was organized in 1880 by uniting the Lake Mills Board, the Watertown Board and the Jefferson County Board in one organization, the united board taking the name of the Jefferson County Dairy Board of Trade, holding its meetings at Jefferson. Its present officers are:

*President* — S. Brown, Jefferson.

*Vice-Presidents* — E. B. Fargo, Lake Mills; R. F. McCutchen, Cold Spring.

*Treasurer* — Yale Henry, Jefferson.

*Secretary* — W. D. Hoard, Fort Atkinson.

*Assistant Secretary* — C. T. Carr, Jefferson.

During the year 1881 there was offered at the regular meetings of the board nearly thirteen thousand boxes of cheese, about one quarter of what is annually produced in the county. So far no butter sales have been effected on the board, for the reason that the butter makers of this county market their butter mainly by consignment direct to Chicago, New York and Boston.

W. D. HOARD,  
*Secretary.*

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## SOUTHERN WISCONSIN DAIRY BOARD OF TRADE.

*Organized 1881. Located at Elkhorn, Wis.*

*President* — David L. Flack, Geneva.

*Vice President* — Stephen Favill, Delavan.

*Treasurer* — W. D. Lyon, Elkhorn.

*Secretary* — W. H. Morrison, Elkhorn.

Elkhorn is situated fifty miles southwest of Milwaukee and eighty miles northwest of Chicago, on the Southwestern Division of the Chicago, Milwaukee and St. Paul Railroad. It is the county seat of Walworth county. As near as can be estimated, has thirteen thousand cows, producing annually nearly half a million dollars' worth of butter and cheese.

The sales that were reported the past year were as follows: Butter, two hundred and fifty-six thousand seven hundred and eighty-eight pounds, \$34,008; cheese, four hundred and twenty-four thousand pounds, \$42,786; making the total sales for the first year's existence of the board some over \$100,000. Probably not over one-half of the sales made by the membership were reported. It is perfectly safe to estimate that if all the dairy products of the country were disposed of through the board that there would be a gain annually of \$50,000, that otherwise goes into the hands of speculators.

Sale day every other Wednesday.

W. H. MORRISON,  
*Secretary.*

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#### ANNUAL REPORT OF THE ELGIN BOARD OF TRADE.

The year that has just closed has been one of prosperity to dairymen, as well as to those engaged in other pursuits, and a review of the transactions on the Elgin Board of Trade during the year 1881 shows a larger volume of business than was ever before done. The prices have been well maintained, and the products have been sold off closer than usual. Several booms were experienced during the year, of greater or less duration, but the steadiness with which prices were adhered to, and the general desire on the part of manufacturers to sell their goods when there were buyers present, added largely to the aggregates, and thus shows the general extent of the business. . . .

The year 1881 opened with a very much larger amount of cheese in the hands of factorymen than they held at the close, with prices rather lower for the season. At the first meeting in January sales of cheese were made at seven and one-half to eight cents, with a probable average of seven and three-quarter cents per pound.

The price of butter held steadily through the month at thirty-two cents, with light regular sales, apparently indicating that the demand was not very good. One reason for this may be found in the fact that so much fraudulent stuff was being put upon the market elsewhere that the sales of genuine butter were restricted.

Cheese took an upward tendency about the middle of the month, and so continued until the 10th of May, when prices again receded.