

19. Cultivate the community spirit, cooperation, team work, social life, and an appreciation of neighbors, so essential to the success of any community.
20. There is essentially no difference in the physical and mental needs of the boys and girls of the rural and city communities. Both should be given opportunity, through organization of their play and contest activities, to do manly and womanly jobs.
21. The most important, as well as the most successful method of putting club work before the public is through the agencies of public demonstrations.
22. Never make a promise in connection with the club work of any kind that you do not expect to redeem at its full value and at the proper time. Some broken promises have in the past discouraged many young people.
23. The club leader who talks, works, and thinks club work, both in and out of season, is the one who succeeds and becomes recognized as an authority in junior extension work.
24. Make a program for the club year.

SUGGESTED PROGRAM FOR YEAR'S CLUB WORK

The following suggestions may help the leader in planning a club year program in any project:

- (1) Enrollment.
- (2) Study of subject-matter of the project—methods and rules, equipment (homemade or commercial).
- (3) Actual starting of project. (Demonstrations are most effective.) Practice in keeping records.
- (4) Supervising project work.
- (5) Training of demonstration team, when members are skillful.
- (6) Contests and exhibits at local, county and state fairs.
- (7) Final records.
- (8) Achievement Days.