

ENTERPRISE ON A SOUND BASIS.

Unprecedented Preparations for the Spring Trade—A Few Words About the Staunch Old Drug Jobbing House of H. Bosworth & Sons.

It is a satisfaction to note the spirit of enterprise that has lately taken possession of many of Milwaukee's most substantial and conservative business houses. Such a combination of spirit and substance is a happy and a promising one. For over thirty years the house of H. Bosworth & Sons has ranked as one of the strongholds of Milwaukee's trade. Having splendid credit and abundant capital this house has been able to ransack the world for goods, to buy in large quantities on the closest terms, and to extend unusual accommodations to its trustworthy customers. The service which this and other of Milwaukee's rich old houses have been able to extend to merchants in the lumber regions during the past two trying years have made this market a favorite with all good buyers.

It is a pleasure to us to chronicle every illustration of the enterprise of business institutions of this character. Our reporter was recently invited to inspect the preparations which Messrs. H. Bosworth & Sons are making for the trade of the approaching season. In an upper story of their establishment on East Water street an entire room was filled with samples of every conceivable article that can be included in the druggists' sundries and fancy goods trade. Three thousand different articles covered the counters and walls of this room. What most amazed the visitor was the assurance that every one of these articles had its place in the two Saratoga trunks that stood in one corner. These trunks have just been completed at an expense of \$200, after drawings of the gentleman who is to travel with them over the four principal states of the northwest—Mr. A. H. Adams. No eastern jobbing-house, we believe, ever sends out such a magnificent miscellaneous assortment of samples. This display might be appropriately called the finished product of hundreds of industries the world over, and of scores of jobbing-houses in various lines of goods. The trunks with their contents cost over a thousand dollars. The display includes samples of all kinds of druggists sundries consisting in part of full lines of cloth, tooth and hair brushes, cologne's, pomades, hair oils, rubber goods, face powders, cosmetics, &c. &c., besides many brands of cigars and over twenty kinds of choice liquors. This house carries a large amount of capital

locked up in fine whiskies, which it sells in large lots direct from the Kentucky bonded warehouse.

Mr. F. J. Bosworth, the head of this firm, spends much time making purchases in Europe, Paris being his headquarters. Mr. Bedford Hopkins, who has been with this house 22 years, is the virtual head of the firm. Mr. E. C. Hopkins, his associate, is widely known for his business-like character and popular manners. The house is one of Milwaukee's commercial ornaments.

Quincy, Ill., Lumber Trade.

The Whig says: The following statement of the business of the year is nearly correct:

James Arthur & Co., on hand Jan. 1, 1,000,000 feet; bought in the year, 3,000,000 feet; sold 3,000,000 feet; on hand now, 1,000,000 feet.

Bradford, McCoy & Co., on hand in January, 6,000,000 feet; bought in the year, 7,000,000 feet; sold 6,000,000; on hand, 7,000,000.

H. E. Dickhut & Co., on hand in January, 2,000,000; bought in the year, 3,000,000; sold, 3,000,000; on hand, 2,000,000.

J. C. Blanchard, on hand in January, 2,500,000; bought in the year, 500,000; sold, 2,000,000; on hand, 1,000,000.

D. H. Merriman & Son, on hand January, 1, 2,000,000; bought in the year, 2,000,000; sold, 2,000,000; on hand, 2,000,000.

H. H. Martin, on hand January 1, 1,000,000; bought in the year, 3,000,000; sold, 2,000,000; on hand, 2,000,000.

R. McComb, on hand January 1, 5,000,000; bought in the year, 2,000,000; sold, 2,000,000; on hand, 5,000,000.

The totals are: On hand January 1, 15,100,000 feet; bought in 1874, 20,000,000 feet; sold during the year, 000,000 feet; on hand now, 15,150,000 feet.

James Arthur & Co., have on hand about 1,500,000 feet in logs. The firm also run a sixty inch circular saw mill, also shingle and lath machines which are kept in operation a large portion of the year.

S. P. Brunson has in operation a small circular saw mill which manufactures about 150,000 feet annually.

Advertise in the LUMBERMAN.