

TRANSACTIONS

WITH

ACCOMPANYING PAPERS AND DISCUSSIONS

OF THE

Wisconsin Dairymen's Association

AT THEIR

FORTIETH ANNUAL CONVENTION.

Held in Beloit, November, 1911.

ADDRESS OF WELCOME

BY MAYOR L. B. CUNNINGHAM OF BELOIT.

Members of the Wisconsin Dairymen's Association:

Gentlemen: It is a great pleasure for me, in behalf of the members of your association in this city as well as the citizens in general, to extend a very hearty welcome to you to Beloit. I have watched with great pleasure the ever increasing importance of our state as a dairy center. I have watched the work of the state university reaching out into all the corners of the state with helpful instruction to the dairymen. The work that this association does has a direct bearing on the welfare of all the citizens of the state. Better bred cattle and more sanitary conditions about the stables, mean pure milk and better meats. Your association has accomplished much in the past forty years of its organization and I am sure that this convention will bear a very marked influence on the lines of advancement in dairy farming.

Wisconsin has sent a cow to the capital at Washington. Some day we may send a president there. I thank you.

(The Chairman: We will ask Mr. Goodrich, one of our oldest dairymen, to say a word in response to this address of welcome.)

RESPONSE

BY C. P. GOODRICH, FORT ATKINSON, WIS.

Mr. President, Mr. Mayor, Citizens of Beloit: I have been interested in the dairy business for a great many years. When I first commenced, there was just a few dairy cows and a few men who thought they were dairymen. Dairying has made a wonderful improvement, and I tell you the people of Wisconsin do not realize the magnitude of the dairy business in their state. At the last census we had 1,500,000 dairy cows, and taking the young cattle, the heifers, etc., it makes 2,000,000 cows, and they are valued at \$100,000,000; dairy products worth \$200,000,000 have been shipped out of Wisconsin the past year. Those are big figures, but you can't prove they are not true. The dairy business is bringing us a whole lot of money; it is giving us enough money so that we can educate our children. The next generation will have a chance to do a great deal better than we have done, be more civilized human beings than we were when we were young.

And that is not all; that is not the best thing about it by a great deal. We are building up and conserving for fertility of the soil, which is of the greatest importance. The generations that follow us will have a great heritage,—land where they can get a better living than they can now in many places in many parts of the country, where the soil was naturally a great deal richer than it was here. Lately I have been through the state of Iowa, naturally the best agricultural soil in the country, but I tell you they are wasting their soil a great deal more than we are. We are producing more than they are now, and they used to produce much more than we did. The Dairymen's Association has had a great deal to do with this improvement and the increased wealth of the country.

Mr. Scribner called to the chair.

The Chairman: Friends, it is a great pleasure to me to take the chair for a few moments while we have a word from our president. The dairy interests of the country have changed wonderfully since the good old days Mr. Goodrich talked about. A good many of us thought we were dairymen in those days, but in fact were not very good ones. I remember the first time I heard Mr. Goodrich talk at a meeting. He told us then that he had cows making 300 pounds of butter in a year, and I thought that was wonderful. I went home and commenced