cerely hope that your meeting in Milwaukee will be a successful one, and that you will enjoy your stay with us and when you return home you will be convinced that you have met in one of the most loyal and progressive states in the Union. I thank you.

**President:** Ladies and Gentlemen, Visitors to Wisconsin: I fear if this continues none of us will return home. This is a good place to stay.

On visiting the butter room yesterday morning where there were four or five men, with some good looking boxes, smelling of the butter, there seemed to be a gentleman superintending affairs and when the gentleman did not mark the tub as high as he thought they ought he had sort of a kindly feeling for the buttermaker. He seemed to have a fatherly feeling for those buttermakers that sent the tubs of butter, and I understand that he is an old Wisconsinite and that he is here with us tonight to welcome the visitors on behalf of the Wisconsin Buttermakers’ Association. I refer to Mr. C. J. Dodge of Windsor, Wisconsin. I have pleasure in presenting to you Mr. Dodge.

**Mr. Dodge:** Mr. President, Ladies and Gentlemen, and Fellow Buttermakers: I appreciate these kind words very much, I assure you. I am not a public speaker and therefore I have thought best to put what I have to say tonight on paper. The gentleman who was to make the address to you in my place is not here, the President of our Association and Mr. Meyer and Mr. Benkendorf chose me to take his place, so here I am and I will read you a few facts that I have gathered together and hope you will enjoy them. I shall probably repeat some things that our Commissioner has told you. They may not be exactly the same kind of facts as his, but in the main they are the same.

Mr. President, Members of the National Creamery Buttermakers’ Association:—Greetings, welcome to our state and to the grand and stable old city of Milwaukee!

You have sent in advance samples of your work. We are most happy to greet and shake the hands of men who can delight the palates of our people with such butter as you have sent us. We have nearly four hundred packages of your butter. It has come from all parts of the United States—from Vermont, Ohio, Michigan, Indiana, Illinois, Missouri, Kansas, Montana, California, North and South Dakota, and even from
Mississippi. All these butters show finished and stylish workmanship. Intellect and skill are pictured throughout this exhibit. Mr. Sondergaard, our critic, will expand on these points.

I may be allowed to present to you some of the fundamental facts of the dairy business of this great state. Ours is one of the greatest dairy states in the Union. Listen to this—we have 2500 cheese factories and they are increasing rapidly. They make 60% of all the cheese made in the United States. We have 800 creameries, making millions of pounds of butter annually. We have 50 condenseries that are making millions of cans of condensed milk and shipping it to feed our armies as well as to furnish the milk to those parts of the world where the blessed cow is hardly known. I have heard that we make more Swiss cheese than Switzerland herself. I do not know that what is true but I believe it is.

We ship many carloads of milk daily to feed our great cities—Chicago, Milwaukee and numerous secondary cities. Our state buttermakers are handicapped. Many of them have become cheesemakers or are selling milk and cream instead of making butter. But we are only fairly started in the dairy business so far as our real capacity is concerned.

We have only laid the foundation. We have the climate, none other equals it for dairying. We have the grasses, we have the water, pure and undefiled and plenteous, we have the best breeds of cattle, we have the men to produce the milk and make up these dairy products, and we have the laws that protect our dairy industry.

Over west in Green County about half way across the state on our south tier of counties is the city of Monroe. Today has been cheese day there. I was told that they had provided a ton and a half of Swiss cheese for the sandwiches that they have today been feeding the multitudes who have visited them from all the surrounding country for 20, 30, yes, 50 miles away. And a better quality of cheese Switzerland herself cannot make.

In that county there are two cows for each man, woman and child including this city of Monroe, a town of several thousand inhabitants.
Holland is the great European dairy country. A great boast of that country has been that they had a cow for every man, woman and child in the country. Now we have here in Wisconsin many counties that "Beat the Dutch" in this respect.

In 1909 we made 6,000,000 pounds more butter than any other state in the Union.

Our Dairy and Food Commissioner, Mr. Weigle, estimates the dairy products of Wisconsin at $110,000,000 annually. This amounts to more than all the gold mined in the United States including Alaska. Gold once mined is gone forever. But the dairies keep producing it annually with an increase. But I must not take any more of your time.

Again let me extend to you all in the name of the Wisconsin Buttermakers our hearty greetings and welcome to our beloved Wisconsin.

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President: We are meeting with the State Association, or the State Association is meeting with us. We have heard considerable now about Wisconsin, and we have a gentleman to respond to the welcome extended to you by the Association of Wisconsin, who is Secretary of the Minnesota State Butter and Cheesemakers' Association, Mr. Alex. Johnson of Lafayette, Minnesota. I don't know whether he will have anything good to say about Minnesota or not.

Mr. Johnson: Mr. President, Ladies and Gentlemen: Like Mr. Dodge, I have to read my thoughts.

It is a great pleasure for me to be here with you this evening and to receive such hearty words of welcome from the Acting Mayor of your city, Mr. Corcoran, and from Mr. Weigle, your State Dairy and Food Commissioner, and Mr. Dodge.

In behalf of the Minnesota boys and the buttermakers from your other neighboring states, I wish to thank you gentlemen most heartily. I assure you that our visit in your city will be an incident of pleasure that shall linger in our memory for a long time to come.

Over in Minnesota, you know, we think very highly of Wisconsin buttermakers. A good many of them from the northwestern part of your state come to our State Fair and conventions, and some of them like it