Dairying Wins in Kansas County

A. L. Waltmire a few years ago had nothing—today he is one of the most prosperous dairy farmers of Bourbon County, Kansas. Mr. Waltmire says that dairying did it.

Briefly, his story is this: About eight years ago Mr. Waltmire gave his note in order to buy eight Jersey cows. He started out making butter with a fair profit. Gradually, he paid his notes with returns from his cows, and along with it he got experience in dairying. With the opening of the Borden Condensery in 1918, he quit the butter business and sold his milk in selling low-testing milk when it is bought on the butterfat basis.

Mr. Waltmire is a strong believer in cow testing. He says a dairymen must know his cows, especially if he expects to build up a fine herd. He wants to know which cows are making him returns and which are the "boarders". This fall his herd will be tested by the government in order that it may become a Federal Accredited herd.

Mr. Waltmire lives on a 160-acre farm. He has 30 acres of pasture, 70 acres of prairie hay, and the rest in the condensery. Since February, 1924, he has been bottling his milk and selling to retail trade.

Mr. Waltmire is milking seventeen cows a day and selling from thirty-two to thirty-five gallons. He is receiving forty cents a gallon for all of it.

He has one of the finest Jersey herds in the county. One-half of them are registered—or can be. The rest are fine grade cows. He says he handles Jerseys because he sees no need cane, corn, and alfalfa. He says it would be impossible for him to dairy without his silo.

Last year his profit from twelve cows amounted to two thousand dollars. The net profit from one of his cows, "Zipp", was $204.28; from another, $196.70; and a third was $181.28. In 1920 his milk receipts amounted to $2,500, and $2,700 in 1921 and 1922, and in 1923 it rose to over $3,000. He expects it to increase this year.

HOME AND JERSEY COWS OF A. L. WALTMIRE, 2 MILES NORTH OF FT. SCOTT.